



#### SKT HEALTHCARE PHARMACEUTICALS

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# Welcome to SKT Healthcare Pharmaceuticals

SKT Healthcare Pharmaceuticals Limited is a 21st century pharmaceuticals company with a well-structured management team, experienced and well nurtured professionals who in their different fields ranging from medicine, pharmacy, natural science, accounting, business and other areas have brought these experiences on board.

We are a fast growing indigenous pharmaceutical company engaged in developing, manufacturing and marketing a broad range of pharmaceutical products.

Our core strength lies in designing and developing differentiated pharmaceutical products which we commercialize through our marketing network across geographies and relationships with international pharmaceutical companies.

The company was incorporated in the Nigeria Pharmaceutical industry in 2012 with clear cut focus on marketing and distribution of pharmaceutical products, research and development. Our product ranges include ophthalmic pharmaceuticals, surgical consumables and equipment, anti-diabetics, anti-inflammatory, multi-vitamins, digestive enzymes preparations etc.





## **Our Mission**

Our corporate mission is to employ the most advanced techniques available toward constantly enhancing our product portfolio as well as providing quality and affordable products.

## **Our Vision**

We aim to be one of the leading pharmaceutical companies providing innovative, distinctive and affordable products and services that improve the lives of customers.

## **Approach To Corporate Governance**

SKT promotes the development of a system that maintains soundness and transparency while enabling rapid decision making.

With this standard, SKT strives to further enhance corporate governance, prove worthy of trust of its stakeholders, and continuously maximize its corporate value.



## **Management Structure**



SKT Pharmaceuticals has adopted an executive office system under the Board of Directors to separate management supervision from business execution. In addition, SKT has adopted an audit & supervisory board system independent of the Board of Directors to audit the execution of the duties by the director.

The Board of Directors is composed of three (3) members and one outside director who acts as consultant and convenes once a month as a rule to decide and report on important management matters.

## **Vision Care Products**



#### Ciprofloxacin

Treatment of infection caused by susceptible strains in conjunctivitis and corneal ulcers.



#### Moloxan

Tropical treatment of Bacterial infection conjunctivitis caused by susceptible organisms.



#### **Obadex**

Reduction of Ocular inflammation and prophylaxis of infection due to susceptible organisms following intraocular surgery.



#### **Fundusyl**

Used for cycloplegia for diagnostic procedures & mydriasis.



#### Norodexa

Ophthalmic Use: Steroid responsive inflammatory conditions of the palpebral and bulbar conjunctiva, cornea and anterior segment of the globe

Optic Use: Steroid responsive inflammatory conditions of the external auditory meatus such as allergic otitis externa when in edema and inflammation.



#### Moloxidex

Moloxidex is indicated for steroid-responsive inflammatory ocular conditions which a corticosteroid is indicated and where bacterial infection or a risk of bacterial ocular infection exists. The combination can also be used for post operative inflammation associated with infection.



# **Vision Care Products (Cont.)**



#### **Zinchlor**

Relief discomfort and congestion occurring with minor eye irritation due to hay fever, dust, smoke, smog, colds, wind, sun, swimming. Ocular itching, redness and tearing.



#### **Aqua Tears**

Artificial tear treatment for both mucin-deficient and acqeous-deficient dry eye conditions.



#### Mofenac

Used in the treatment of pain and inflammation following cataract surgery.



#### **Oculatan**

It is indicated for the reduction of intra ocular pressure in patient with open angle glaucoma or ocular hypertension and work by regulating the flow of fluid within the eye that results to lowering pressure.



#### **Timolol Maleate**

It is indicated for the treatment of high pressure in the eye in patients with open angle glaucoma and ocular hypertension. It works by decreasing the amount of fluid within the eye.



#### Dorzoptol

It is indicated for the treatment of high ocular pressure by lowering the pressure inside

the eye in order to prevent blindness in patient with open angle glaucoma and ocular hypertension.



#### **Norotadin**

it is indicated for the treatment of sign and symptom of allergic conjunctivitis.



# **Surgical Products**



#### **Alcon Constellation Phaco Vision System**

Alcon Constellation's advanced features, including precision cutting and efficient fluid management, make it an invaluable tool for ophthalmologists.

The CONSTELLATION Vision System is a microsurgical unit for cataract and eye surgery. Manufactured by the American Swiss company Alcon, it is an innovative product for vitreoretinal purposes. Cataract surgery is the most common surgery in the World. Most people have good vision after cataract surgery.



#### **CENTURION® Vision System**

CENTURION® Vision System with ACTIVE SENTRY® is designed with advanced technology to enhance confidence during surgery with near to physiological IOP and enhanced chamber stability, even in the most challenging cases.

When occlusion break occurs, the ACTIVE SENTRY® Handpiece works with QuickValve™ technology to provide real-time surge minimisation ensuring more consistent volume and IOP maintenance.



# **Surgical Products (Cont.)**



#### **INNO Operation Table**

Vertical height adjustment enables the ophthalmologists to perform from a comfortable standing or sitting positions. Optimally positioned head rest with manually controlled up and down option allows the surgeons easy access to the patient while offering the patient comfortable head positioning.



#### **PUREPOINT® LASER SYSTEM**

A next-generation laser designed for surgeon control.

The first 532-nm photocoagulator with integrated voice confirmation technology

Dual laser ports allow multiple device connections, reducing switching time EnGauge® Radio Frequency Identification Device automatically recognizes the type of device connected to the system



## **Consumer Products**



#### O.R.S. Oral Rehydration Salts

Scientifically balanced formula of electrolytes, glucose & minerals. Great taste, general hydration, sports & exercise, travel and hot climates.

O.R.S. soluble tablets are based on standard oral rehydration salts formula containing a balanced combination of glucose, salts, and electrolytes. The tablets help to replenish water and salts and thereby hep maintain a proper fluid balance.



#### Vocalzone

Vocalzone is a throat pastille developed in the early part of the 20th Century for the legendary tenor Enrico Caruso. He was struggling with a throat problem whilst performing at Covent Garden when he called on the services of William Lloyd F.R.C.S. a famous Ear Nose and Throat surgeon. William created his throat remedy for the Great Caruso little realizing the affect this would have on his life.

Vocalzone throat Pastilles have been on the market in the UK continuously for over 100 years and are still manufactured to the original formulation created for Caruso.



## **Innovative Solutions**



#### **Marketing & Distribution**

We create innovative eye and healthcare treatments and prioritize our work based on unmet medical needs and a strong scientific understanding.

We offer various prescription ophthalmic pharmaceutical products for glaucoma treatments; anti-inflammatory, and combination therapies to treat bacterial, viral, and fungal infections of the eye and to control ocular inflammation; products to treat ocular allergies; and generic ophthalmic and optical pharmaceutical products.

The company's ophthalmic surgical products include surgical equipment, single-use, and multiple-use products for cataract surgery; vitreoretinal surgical products; surgical procedure packs; and refractive products. Our consumer eye care products consist of contact lens care products, such as artificial tears to treat dry eye syndrome.

The company will market its pharmaceutical products to appointed distributors, wholesales, hospitals, government agencies, retailers, and physicians; surgical products directly to hospitals and ambulatory surgical centers, and through appointed distributors, and contact lens care products to retailers and optical chains, as well as to appointed distributors for resale direct to smaller retailer and eye care professionals.



# **Innovative Solutions (Cont.)**

#### **Partnering With Leading Institutions**

Pharmaceutical research is a risky business: innovative ideas can crash and burn on their way to becoming a new drug – or be a success and enable patients to live a better life.

We carry out R&D through in-house development, partnerships with leading institutions, acquisitions, and in-licensing. The strategy behind our efforts is a precise scientific approach that helps us determine which technologies will enter our R&D portfolio.

SKT Healthcare Pharmaceuticals experts are cooperating with top scientists from around the globe to jointly develop creative approaches for new drug products to treat and care for a variety of diseases and ailments.

### **Research Areas & Products Development Focus**

SKT Healthcare Pharmaceutical's leadership and future growth is driven by breakthrough innovation. Our focus is to continue to build trusted partnerships with healthcare professionals around the world, offering a diversified yet focused product portfolio that serves the full lifecycle of patient needs.

We create innovative eye and healthcare treatments and prioritize our work based on unmet medical needs and a strong scientific understanding of eye diseases and conditions. We are able to focus on the discovery and identification of new eye care solutions and treatments for the future.



# **Management Team**



**Dr. (Pharm) Sunday Nuhu Dung** | B.Pharm, PGD (Mgt), MBA (Bradford), MPSN, MCCM, MPCPharm, PharmD

#### **CEO & Co-Founder**

He sets the vision and strategy, and oversees all aspects of the company's operations.

Dung has advanced SKT's products development by forming collaborations with a number of global pharmaceutical companies and research based institutions.

He is an experienced executive having spent more than 16 years marketing Alcon Pharma Products under Summit Healthcare Pharmaceutical which he served and rose to the position of Managing Director until December 31st 2015.

He joins the services of SKT Healthcare Pharmaceuticals as CEO and Co-founder.



Mr Olopade Sunday | PGD, HND, OND

#### **Chief Accountant**

He is a graduate of Accounting from Kaduna Polytechnic, Kaduna, Postgraduate in Business Administration from Kaduna Polytechnic, Kaduna, ACA in view. He has over 18 years' experience in Accounts/Finance.

He has worked with Omega Bank Plc Kaduna as Teller/Clearing Officer, Eagle Bank, Lagos as assistant Financial Control, Intercontinental Securities Limited, Kano as Internal Control Officer/Financial controller, Intercontinental securities as an investment banker, De Zeal Nursery, Primary and College, Ofatedo, Osun as Financial Administrator; and Adebiyi Kehinde & Co as Audit Associate and Head of Accounts.



# **Management Team (Cont.)**



Mr. Sunday Asini BSc. PGDM

#### **Head Business & Strategies**

Asini William Sunday graduated from University of Jos, Jos Plateau State with a Bachelor's degree and PGDM in Management Sciences.

He has worked in Ben-Reubens (Nig) Ltd as Secretary/Personal Assistant to the MD in 2005 rose to the position of Logistics Manager in late 2006. Also worked at Peacegate Oil and Gas Ltd, as Personal Assistant to the Managing Director in 2008, and later redeployed to Marine department as Marine Operations Officer/Business Development Executive/Government Liaison Officer in 2009. He worked as a Project Manager in 2010 at ADAX Petroleum. Still in 2010 he joined GMT Energy Resources, as Operations Manager (Marine), at Innim platform of Exxo Mobil.

In 2012 he joined Summit Healthcare Pharmaceuticals Ltd as Operations manager and later rose to the position of Chief Marketing Manager. In 2016 he joined Felodem Engineering Company as General Manager, he also worked with Cross River State Ministry of Health as Lead Advisor.



Mr. Osita Nwankwo BSc. Microbiology Technology, ND (SLT), NISLT

#### **Business Manager**

Mr Osita Nwankwo heads the sales team with the sole responsibility of ensuring that the sales team meet their individual sales targets and also organizes training on product knowledge and clinical presentation for the sales team.

Mr Osita holds Bsc.in Microbiology Technology and also an ND in Science Laboratory Technology with a specialty in Quality Control and Medical Laboratory Science all from a prestigious Nigerian University: Federal University of Jos Plateau state. Mr Osita Nwankwo is a member of National Institute of Science Laboratory Technology and has over 12 years experience in sales and marketing from 2011/2012 till date.

